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## Consulting Rates

Effective January 1, 2014

**PowerLines** standard rate for consulting is \$100 per hour (remote / in office) and \$120 per hour (remote / on site).

1. Consulting work will commence with the issuance of a valid Purchase Order or payment of an agreed upon retainer
2. Terms are Net Payable within 30 days of completion of the work. Payments later than 60 days are subject to a 1.25% per month interest fee
3. For extended projects and retainer agreements, work will be invoiced monthly. For fixed projects or on-site work, work will be Invoiced at the completion of the project and report, or as agreed upon separately

## Travel

Although remote consulting is often very effective, many site and power quality related problems require on-site diagnosis and resolution. **PowerLines** is available to travel to these sites at the following rates:

Location	Minimum
Within 120 Miles of Hartford, CT (includes Boston and New York City)	8 Hours
Other Eastern Time Zone	12 Hours
Central Time Zone	16 Hours
Rocky Mountain and Western Time Zones	24 Hours

1. Travel expenses are billed at cost plus a 10% carrying charge, from Hartford CT. **PowerLines** is committed to lowest cost air-fare and travel expenses whenever possible.
2. Travel time is billed at 1/2 the normal rates once the on-site minimums have been exceeded.
3. Unused on-site hours are applied to post site visit reporting and follow-up, and travel time.

## Retainer Agreements

**PowerLines** encourages an on-going partnership with Facilities, Equipment Manufacturers, and other customers with frequent requirements for power quality expertise. A partnership agreement provides the highest level of power quality expertise, and the following benefits:

- Priority response
- Flexible access for you and your on-site personnel via phone / fax / email
- Reduced consulting rates of \$75 per hour (retainer) and \$85 per hour (after retainer is exhausted) – for both remote or onsite work.
- **PowerLines** commitment to know and understand the specific issues that affect your facility, company, or product line
- A monthly summary of all Site and Power Quality issues addressed

Partnership agreements start at \$600 per month retainer (8 hours of consulting), with a six month minimum commitment. Additional consulting hours are billed at the \$85 rate.

## Fee Per Project

Many projects may be better suited to fixed fee billing. If you have a specific need for engineering consultation projects of this type, please forward your requirements for a custom quotation, or call to discuss the project. PowerLines has many diverse capabilities, including: product marketing, electronic design, design review, documentation, web page design, and technical writing.